



## JIM MURPHY

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Jim has been advancing business through the application of technology for over 25 years. With skills honed in executive roles as both a consumer and vendor of technology and services, Jim brings a broad and deep skill set to bear in his consulting practice. As CIO of HP Outsourcing (previously EDS), Jim was accountable for every facet of the IT that supported this \$15B global business -- a business driven by a demanding executive team who were themselves all seasoned IT experts, pushing for excellence in every area. As Vice President and General Manager of HP's Business Critical Systems Services, an over \$4B global business with more than 10,000 employees, Jim provided mission critical services to the company's most challenging customers. Jim's innovations included deploying electronic contracts to thousands of customers as well as installing remote monitoring in over 100,000 datacenter devices.

### EXPERIENCE

Jim has demonstrated that he can tackle the most complex change management challenges, from integrating 150,000 EDS employees into HP, to deploying large global applications, to managing intricate divestitures and acquisitions, Jim rolls up his sleeves and drives every key milestone. Jim has expertise in: Large-scale Program Management and Transformation, including ERP, Mergers, Acquisitions, Divestiture and Outsourcing, Vendor Management and Contract Negotiations, IT Architecture and Service Management, and Business Intelligence, Data and Analytics.

Prior to his General Management and CIO roles at HP, Jim was the Chief Marketing Officer for HP's Hardware Services Division, which introduced the industry's first guaranteed system availability commitments. Previously, role he led the highly successful Mainframe Alternatives and OpenWarehouse BI programs in HP's Enterprise Systems Division. Jim also was the leader of the team that unplugged HP's last mainframe computers by migrating the mission critical applications to the company's platforms.

### EDUCATION

Born in Boston, Massachusetts, Jim holds a bachelors degree in economics from the University of Massachusetts at Amherst. He is based in San Jose, California.